



TO: Board of Estimates, Office of Comptroller  
FROM: AGC4301 - Mayoralty : AGC4356 - M-R Art and Culture  
DATE: 07/02/2025  
Submission #: SB-25-12187  
SUBJECT: Charitable Solicitation Waiver - Mayor's Office of LGBTQ Affairs

### ACTION REQUESTED OF BOARD OF ESTIMATES:

The Board is requested to approve a charitable solicitation application with the Mayor's Office of LGBTQ Affairs.

PERIOD OF CONTRACT/AGREEMENT: 05/05/2025 to 05/04/2026

### AMOUNT AND SOURCE OF FUNDS:

Transaction Amount: \$ 0.00

Project Fund	Amount
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### BACKGROUND/EXPLANATION:

The Mayor's Office of LGBTQ Affairs is requesting the Board to approve the solicitation application waiver. This is a crucial step towards the significant improvement of civic engagement and community outreach to Baltimore's disproportionately marginalized residents. In conjunction with the Baltimore Civic Fund as the fiscal sponsor, they will provide financial oversight and reporting on all funds acquired by the LGBTQ's office solicitation efforts. Donations will be intended to support the office's operational and administrative costs, community/public events, acquisition of professional services, and other LGBTQ-related projects.

COUNCIL DISTRICT: Citywide

EMPLOY BALTIMORE:	LIVING WAGE:	LOCAL HIRING:	PREVAILING WAGE:
N/A	N/A	N/A	N/A

1% FOR PUBLIC ART: N/A.

### ENDORSEMENTS:

**NCAmato**  
Clerk, Board of Estimates

07-02-2025



## BALTIMORE CITY ETHICS BOARD

100 N. Holliday Street, Suite 635 / Baltimore, MD

21202 [ethics@baltimorecity.gov](mailto:ethics@baltimorecity.gov) / 410-396-7986

### GOVERNMENTAL/CHARITABLE GIFT SOLICITATION WAIVER - APPLICATION FOR APPROVAL DIRECTIONS AND GENERAL INFORMATION

**Note: *Bold-italicized terms* are defined at the end of these directions.**

#### I. BACKGROUND

Section 6-26 {"Gifts: Solicitation prohibited"} of the Baltimore City Public Ethics Law, contained in Article 8 of the City Code, prohibits any ***public servant*** from soliciting or facilitating the solicitation of a ***gift***, "whether on the public servant's own behalf or on behalf of another ***person***". § 6-27 {"Gifts: Acceptance prohibited"} further prohibits any ***public servant*** from accepting a ***gift***, even if unsolicited, from any ***person*** that the ***public servant*** "knows or has reason to know" is a ***controlled donor***.

Exceptions to this general prohibition are provided in § 6-26 (b), which permits solicitation if the gift is (1) for the benefit of an official governmental program or activity or a City-endorsed charitable function or activity; and (2), it either:

- (i) is expressly allowed by a rule or regulation of the Ethics Board; or
- (ii) otherwise has been approved in advance by the Ethics Board, on the written request of the ***public servant*** and the respective ***City agency***.

Conditions for the approval of such solicitations are outlined in Board Regulation 06.26. I to standardize and clarify the requirements and procedures for invoking this exception. (The full text of the Regulation is available on the Ethics Board's website:

<https://ethics.baltimorecity.gov/gift-solicitation-waivers.>)

#### II. GENERAL STANDARDS FOR APPROVAL

Ethics Board Regulation 06.26.1(B) provides the following general standards for Ethics Board approval:

1. The solicitation must be for the exclusive benefit of a governmental or charitable function, program, or activity.
2. The program, function, or activity to be benefitted and the proposed solicitation campaign must have been endorsed by the Board of Estimates or its designee(s).

3. The solicitation must be directed at a broad range of potential donors and may not specially target ***controlled donors***.
4. The campaign must be designed and conducted so as to avoid any suggestion that contributors might receive special access or favored treatment from any ***City agency*** or any ***public servant***. [See, "NOTE", *infra.*].
5. The solicitation must be approved in advance by the Ethics Board, on written request of the ***sponsoring agency***.
6. The solicitation must be conducted in accordance with the terms and conditions of the Ethics Board's approval.

**NOTE:** In general, every solicitation should contain language stating that (1) contributing to the campaign will not result in special benefits or advantages to the donor and that (2) not contributing to the campaign will not result in a detriment or disadvantage to the party that is being solicited.

### III. WHEN AND WHERE TO APPLY

An application for Ethics Board approval must be submitted to the Ethics Board [ethics@baltimorecity.gov](mailto:ethics@baltimorecity.gov) at least 45 days before any ***controlled donor*** is solicited, directly or indirectly.

### IV. ACTIVITY REPORTS AND RECORDS

The ***sponsoring agency*** must periodically report solicitation activities to the Ethics Board, in a form consistent with generally accepted standards in the practice of accounting <sup>1</sup>, as follows:

1. A Final, Cumulative Report must be filed within 30 days after all solicitations have been made and anticipated donations received.
2. Interim Reports must be filed on the following schedule, depending on the aggregate value of donations sought by the campaign:
  - (i) for campaigns seeking \$50,000 or more in donations, once every 3 months;
  - (ii) for campaigns seeking between \$5,000 and \$50,000, once every 6 months; and
  - (ii) for campaigns seeking less than \$5,000, only the Final, Cumulative Report is required.

The ***sponsoring agency*** must make and maintain detailed records to assure complete reporting of all of the information required to be disclosed in the Reports. Activity reports must be signed as accurate by the ***sponsoring agency*** and ***fiscal sponsor***. (See Form 627.)

### V. FORMS AND INFORMATION

Additional forms and instructions for the application and activity reports are available on the Board's website at <https://ethics.baltimorecity.gov/gift-solicitation-waivers>.

Any questions about the waiver application and/or reporting process should be directed to Ethics Board staff at [ethics@baltimorecity.gov](mailto:ethics@baltimorecity.gov) or 410-396-7986.

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<sup>1</sup> You may review the Governmental Accounting Standards on the Governmental Accounting Standards Board's website, accessible [here: https://gars.gasb.org/](https://gars.gasb.org/). For free access, choose "Basic View."

## DEFINITION OF TERMS

All defined terms are indicated by ***bold italics***.

### **“Agency”/ “City agency”**

- (a) ***General.*** “Agency” or “City agency” means any department, board, commission, council, authority, committee, office, or other unit of City government.
- (b) ***Inclusions.*** “Agency” or “City agency” includes:
- (1) Baltimore Children and Youth Fund;
  - (2) Baltimore City Parking Authority;
  - (3) Baltimore Development Corporation;
  - (4) Baltimore Police Department; Enoch
  - (5) Pratt Free Library of Baltimore City;
  - (6) Housing Authority of Baltimore City;
  - (7) Local Development Council, South Baltimore Video Lottery Terminal;
  - (8) Pimlico Community Development Authority;
  - (9) South Baltimore Gateway Community Impact District Management Authority; and
  - (10) any individual not embraced in a unit of City government who exercises authority comparable to that of the head of a unit of City government.

### **“Controlled donor”**

“Controlled donor” means any ***person that:***

- (1) does or seeks to do business of any kind, regardless of amount:
  - (i) with an ***agency***;
  - (ii) or with another ***person*** in connection with or in furtherance of that other ***person’s*** contract with an ***agency***;
- (2) engages in an activity that is regulated or controlled by an ***agency***;
- (3) is a lobbyist with respect to matters within the jurisdiction of an ***agency***;
- (4) has a financial interest that might be substantially and materially affected, in a manner distinguishable from the public generally, by the performance or nonperformance of the official duties of an ***agency***; or
- (5) is an owner, partner, officer, director, trustee, employee, or agent of any ***person*** described in items (1) through (4).

### **“Fiscal Sponsor”**

“Fiscal sponsor” means the person who is responsible for the custody, accounting, and distribution of donations. The fiscal sponsor may not be an individual employed by the sponsoring agency.

### **“Gift”**

“Gift” means the transfer of any thing or any service of economic value, regardless of the form, for less than adequate, identifiable, and lawful consideration. “Gift” does not include political contributions that are regulated under state law.

### **“Person”**

“Person” means:

- (1) an individual;
- (2) a receiver, trustee, guardian, personal representative, fiduciary, or representative of any kind; and
- (3) partnership, firm, association, corporation, or other entity of any kind;
- (4) except as used in the City Code, Article 8, Subtitle 9, for the imposition of criminal penalties, a governmental entity or an instrumentality or unit of a governmental entity.

### **“Public Servant”**

“Public servant” means any official or employee of the City of Baltimore or of any ***agency*** of the City.

### **“Sponsoring agency”**

“Sponsoring agency” means:

- (1) the City ***agency*** that, under the City Code, Article 8, § 6-26(b) and R 06.26.1, seeks to conduct a solicitation for an official governmental program or activity or for a charitable function or activity; or
- (2) if more than one City ***agency*** is involved, the ***agency*** designated to coordinate the solicitation.





**BALTIMORE CITY ETHICS BOARD**  
635 City Hall, Baltimore, Maryland 21202  
Phone: 410-396-7986  
Email: [ethics@baltimorecity.gov](mailto:ethics@baltimorecity.gov)

Date Received: \_\_\_\_\_

**GOVERNMENTAL/CHARITABLE GIFT SOLICITATION WAIVER – APPLICATION FOR APPROVAL**

**Name of Benefitted Program/Charity:**

Mayor's Office of LGBTQ Affairs

**PART A. SPONSORING AGENCY.**

**Agency Name:** LGBTQ Affairs

**Contact Person/Coordinator:** Alexis Blackmon

**Address:** 100 Holliday Street  
Baltimore, MD 21202

**Phone:** 443-571-7913

**Email:** alexis.blackmon@baltimorecity.gov

**PART B. PURPOSE OF PROPOSED SOLICITATION.**

**I. Identify the specific governmental or charitable program, function, or activity for which solicitations will be made.**

Mayor's Office of LGBTQ Affairs

**II. Describe the specific purposes to which contributions and other receipts will be applied.**

Salaries, events/conferences, consultant/professional fees, office supplies and materials, program services, transportation/travel/parking for staff and event speakers, meals/catering, staff development, IT services, communications/advertising expenses, emergency cash assistance for LGBTQ community, Civic Fund admin fee.

The department addresses barriers for black and brown people, youth, people who are transgender, people living with HIV/AIDS, people experiencing homelessness and seniors.

**III. Select the appropriate range for the aggregate value of the contributions sought:**

- ☐ \$500,000 or more  
☒ Between \$150,000 and \$500,000  
☐ Between \$50,000 and \$150,000  
☐ Between \$5,000 and \$50,000  
☐ Less than \$5,000

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**Part C. WHEN AND HOW SOLICITATION TO BE CONDUCTED.**

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**I. Proposed starting date of solicitation:** May 5, 2025

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**II. Proposed ending date of solicitation:** May 4, 2026

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**III. Describe the categories of persons to be solicited and by whom and how those solicitations will be made.**

Federal and state level government, through grants and/or fundraising through foundations.  
Corporations, charitable foundations, individuals, and non-profits.

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**IV. Identify all *public servants* and other individuals at the request of the *sponsoring agency* who will solicit contributions.**

Mayor Brandon Scott; Alexandra Smith, Chief of Partnerships & Philanthropic Strategy;  
Baltimore City Communications staff; HyeSook Chung, President, Baltimore Civic Fund; Mayor's  
Office of LGBTQ Affairs staff.

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**V. Describe measures to be taken to ensure that the solicitation (i) will be directed at a broad range of donors and (ii) will not specially target *controlled donors*.**

Segmentation: Based on a range of factors, including demographics, interests, and past donations, divide the donor database into several sections. This makes it possible to communicate with particular groups in a targeted manner without singling out restricted contributions.

Generalized Messaging: Instead of focusing on single people or groups, create inclusive and wide-ranging solicitation messages that highlight the organization's overall effect and mission.

Diversified Channels: To reach a varied audience, use a range of communication channels, including phone calls, social media, email, direct mail, and events.

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**VI. Describe measures to be taken to avoid any suggestion that contributors might receive special access or favored treatment from any *agency* or *public servant* of the City.**

All messaging and communication with donors will clearly state that they will receive no special treatment and that those who chose not to donate will suffer no detriment.

Qgiv donation page will say, "Please note that your contribution will in no way result in special access or favored treatment from any City agency or official."

**PART D. FISCAL SPONSOR (PERSON RESPONSIBLE FOR CUSTODY, ACCOUNTING, AND DISTRIBUTION OF DONATIONS)**

**NOTE:** The *fiscal sponsor* may not be an individual employed by the *sponsoring agency*.

**Entity Name:** Baltimore Civic Fund, Inc.

**Contact Person:** Philip Smith

**Address:** 8 Market Place, Suite 300  
Baltimore, MD 21202

**Phone:** 443-469-1415

**Email:** phil@baltimorecivicfund.org

**I. Disclose the person or persons within the distributing entity who will be responsible for fund distribution and accounting.**

The Baltimore Civic Fund's Chief Operations Officer is responsible for fund distribution and accounting, supported by the Civic Fund finance team and an outside CPA firm. The Civic Fund maintains a web-based accounting system which is accessible by the President, the COO, the finance team, and the CPA firm. The Partnership Managers are able to view the information, but not make edits. The Civic Fund's Partnership Managers are responsible for reviewing and approving all disbursements and providing reports and other information about program account use.

**II. Describe how the funds will be held pending distributions, e.g., held in a trust or other dedicated account, in a general account, co-mingled with other funds, etc.**

The Baltimore Civic Fund monitors incoming deposits daily and assigns individual funding codes to each source upon receipt. All funding is held in a general operating account but differentiated by funding code. A master list of funding codes matched to program accounts is held and updated by the COO and the Director of Partnerships. Funding codes apply to all funding types: donations, grants, public funds, philanthropic funds.

**III. What measures will be taken by the distributing entity to ensure that the donations will actually be used for the intended purpose?**

The Baltimore Civic Fund keeps records of all supporting documentation related to a program's scope of work and funding sources. All disbursements are initiated by a payment request form completed by City agency staff and signed by the agency's authorized signatory (Agency Director or designated staff). Partnership Managers review payment requests to ensure the request fits within the scope of work for the program as well as within any fiduciary restrictions. Requests are denied if they do not align with the program purpose or if relevant restrictions exist on the funding source. Agencies have an opportunity to amend the request if applicable.



**IV. What measures are in place to account for the donations? In the event that donations exceed the charitable need, please state how the additional funds will be allocated or dispersed.**

Donations are collected (1) by a web-based donation site and directly deposited into the general account; (2) by check received by mail and deposited into the general account; or (3) by ACH in the general account. All supporting documentation is uploaded into the web-based accounting system and saved with program files. Donors who use the web-based donation site receive an automated acknowledgment email and those received by other means may be acknowledged by a gift letter. Donations receive a funding code for tracking and remain in program's account and used in accordance with program scope and purpose of donation unless otherwise directed by donor. Once charitable need reached, web-based donation site will be turned off. In the event the donation exceed the charitable need, Civic Fund will contact the donor for change of purpose authorization.

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**V. Please provide details about the measures that will be taken by the distributing entity to ensure that *controlled donors* will not receive preferential treatment.**

All disbursements require approval by the City agency's authorized signatory, as well as the Civic Fund's Partnership Managers, financial team, COO, and outside accounting firm. Sufficient supporting documentation and alignment with the program's scope of work and donation's restrictions are required. All disbursements are made in accordance with the IRS guidelines for nonprofits.

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**PART E. FISCAL SPONSOR SIGNATURE AND AFFIRMATION.**

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**Part E should be completed by the *Fiscal Sponsor* upon completion of the application.**

I, HyeSook Chung [Name], on behalf of Baltimore Civic Fund, Inc.

[*Sponsoring Agency*], affirm under the penalties of perjury that the contents of this application and all accompanying attachments are accurate to the best of my knowledge, information, and belief.

  
HyeSook Chung (Jun 13, 2025 11:44 EDT)

Signature

6/13/2025

Date

**PART F. SIGNATURE AND AFFIRMATION.**

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**Part F should be completed by the *sponsoring agency* upon completion of the application.**

I, Alexis Blackmon [Name], on behalf of Mayors Office of LGBTQ Affairs

[*Sponsoring Agency*], affirm under the penalties of perjury that the contents of this application and all accompanying attachments are accurate to the best of my knowledge, information, and belief.

  
Alexis Blackmon (Jun 13, 2025 11:46 EDT)

Signature

6/13/2025

Date

**PART G. CITY ENDORSEMENT [ONLY TO BE COMPLETED BY BOE OR DESIGNEE].**

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Part G should only be completed by the Board of Estimates or its designee(s).

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Endorsed by the Board of Estimates

Endorsed by the Designee of the Board of Estimates:

Clerk Signature

*M. Amato*

07-02-2025

Date

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