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Vacant



Director: Jeffrey Hochstetler

**BALTIMORE CITY BOARD OF ETHICS**

October 14, 2021

**Via Electronic Mail**

Kimberly Clark, Executive Vice President  
City of Baltimore Development Corporation (BDC)  
1 N. Charles Street  
Baltimore, MD 21201  
[kclark@baltimoredevelopment.com](mailto:kclark@baltimoredevelopment.com)

Re: City of Baltimore Development Corporation Governmental/Charitable Gift Solicitation Waiver

Dear Executive Vice President Clark,

At its October 13, 2021 public meeting, the Ethics Board (“Board”) formally approved your application dated August 9, 2021 to solicit donations in support of the City of Baltimore Development Corporation. This approval is subject to the following conditions:

- 1) *In general.* The campaign must be conducted in accordance with the standards, terms, and conditions set forth in your application and in Board Regulation 06.26.1, attached for your reference.
- 2) *Reports.*
  - a. A Final, Cumulative Report (due within 30 days after all solicitations and receipt of all anticipated donations) must be filed with the Ethics Board on Ethics Form 627.
  - b. Interim Reports will be due every **3 months**, based on your application’s stated aggregated value of donations being sought (“between \$150,000 and \$500,000”). Interim Reports are due on the following dates:
    - January 13, 2022
    - April 13, 2022
    - July 13, 2022
- 3) *Expiration.* This approval expires on the date set forth in your application, August 31, 2022. After that date, a new application will be required for any further solicitation efforts.

If you have any questions, please do not hesitate to let us know.

Sincerely,

Jeffrey Hochstetler  
Director, Ethics Board

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***Baltimore City Board of Ethics***

100 N. Holliday St., Suite 635 / Baltimore, MD 21202

[ethics@baltimorecity.gov](mailto:ethics@baltimorecity.gov)

[www.ethics.baltimorecity.gov](http://www.ethics.baltimorecity.gov)

410-396-7986

**PART IV. GIFTS**

*Authority:* City Code Article 8, §§ 3-6(a), 6-26(b), 6-28, and 6-29

**R 06.26.1. Official governmental or City-endorsed charitable solicitations – In general.**

*A. Definitions.*

(1) *In general.*

In this Regulation, the following terms have the meanings indicated.

(2) *“Controlled donor”.*

“Controlled donor” means any person described in Ethics Code § 6-26(a)(1), (2), (3), or (4).

(3) *“Fiscal sponsor”.*

(i) *In general.*

“Fiscal sponsor” means the person who is responsible for the custody, accounting, and distribution of donations.

(ii) *Exception.*

The fiscal sponsor may not be an individual employed by the sponsoring agency.

(4) *“Sponsoring agency”.*

“Sponsoring agency” means:

- (i) the City agency conducting a solicitation under this Regulation; or
- (ii) if more than one agency is involved, the City agency designated to coordinate the solicitation.

*B. General standards for Ethics Board approval.*

The prohibition in Ethics Code § 6-26(a) against the solicitation of gifts from controlled donors does not apply to a solicitation if:

- (1) the solicitation is for the exclusive benefit of a governmental or charitable function, program, or activity;
- (2) the program, function, or activity to be benefitted and the proposed solicitation campaign has been endorsed by the Board of Estimates or its designee(s);
- (3) the solicitation is directed at a broad range of potential donors and does not specially target controlled donors;

- (4) the campaign is designed and conducted so as to avoid any suggestion that contributors might receive special access or favored treatment from any City agency or official;
- (5) the proposed solicitation has been approved in advance by the Ethics Board, on written request of the sponsoring agency; and
- (6) the solicitation is conducted in accordance with the terms and conditions of the Ethics Board's approval.

*C. Request for approval.*

- (1) The sponsoring agency must submit its written request for approval to the Ethics Board at least 45 days before any controlled donor is solicited. (The Ethics Board may waive the 45-day requirement in its discretion.)
- (2) The request must contain the following information:
  - (i) the specific governmental or charitable function, program, or activity for which the solicitation will be made;
  - (ii) the specific purposes to which all receipts will be applied;
  - (iii) when and from whom the endorsement required by subsection B(2) of this Regulation were obtained, and a description of any conditions or limitations imposed on that endorsement;
  - (iv) when, how, and by whom the solicitation will be conducted;
  - (v) the categories of persons to be solicited;
  - (vi) measures to ensure that:
    - (A) the solicitation will be directed at a broad range of potential donors and does not specially target controlled donors; and
    - (B) the campaign will avoid any suggestion that contributors might receive special access or favored treatment from any City agency or official;
  - (vii) the identity of the individual who will be responsible for the custody, accounting, and final distribution of donations;
  - (viii) the aggregate value of the donations sought; and
  - (ix) any other information that the Ethics Board requests.

*D. Report.*

- (1) The sponsoring agency must periodically report solicitation activities to the Ethics Board, as follows:
  - (i) A Final, Cumulative Report must be filed within 30 days after all solicitations have been made and anticipated donations received.
  - (ii) Interim Reports must be filed on the following schedule, depending on the aggregate value of donations sought by the campaign:
    - (A) for campaigns seeking \$50,000 or more in donations, once every 3 months;
    - (B) for campaigns seeking between \$5,000 and \$50,000, once every 6 months; and
    - (C) for campaigns seeking less than \$5,000, only the Final, Cumulative Report is required.
- (2) The report must be filed in the form that the Ethics Board requires.
- (3) The report must contain the following information:
  - (i) all changes in any of the information contained in the request to the Ethics Board or in the Board's approval;
  - (ii) the aggregate amount or value of donations received from all persons;
  - (iii) a list of all donors and the amount or value of their respective donations;
  - (iv) the identity of each controlled donor that was solicited, whether that person donated or not;
  - (v) an accounting of how all donations and other income have been expended; and
  - (vi) any other information that the Ethics Board requires.
- (4) The report must be signed as accurate by the fiscal sponsor, and the data provided in the report must be in a form consistent with generally accepted standards in the practice of accounting.

*E. Public record.*

All requests, approvals or denials, and reports filed under this Regulation are public records, available for public inspection and copying during regular office hours.

*(Effective 03/01/10; Amendments to Sections C(2) and D(1), effective 01/01/15; Additions of Sections A(3) and D(4), effective 02/12/20.)*